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美国银行

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目录

第一章 美国银行简介.....	3
1.1 美国银行概况介绍.....	3
第二章 美国银行笔试资料.....	4
2.1 2021 HireVue - Coding Challenge.....	4
第三章 美国银行面试资料.....	5
3.1 迟来的 GCM FT Hirevue.....	5
3.2 2021 IBD summer intern - London VI 新题.....	5
3.3 2021Global Corporate Banking Summer Analyst Program HK.....	6
3.4 BAML VI 题目整理.....	6
3.5 GCIB credit analyst 伦敦所 VI 题目.....	7
3.6 VI 面经 UK off-cycle internposition.....	8
3.7 VI - Singapore - Global Market Full Time Analyst.....	8
3.8 GCB-BJ-First Round 面经.....	8
3.9 ST SH/HK summer internship VI questions.....	9
3.10 BAML 2020 VI.....	9
3.11 Hirevue 面完了 发帖攒 rp.....	10
3.12 HK CB Graduate 面经.....	10
3.13 BAML hk HireVue.....	10
3.14 BOA VI.....	11
3.15 video interview 面经.....	11
3.16 2020 Shanghai FS0 VI 面经.....	12
3.17 Video Interview 2020 5 个问题，每个两分钟，只能练一次.....	12
3.18 2020 美银美林视频面试问题.....	12
附录：更多求职精华资料推荐.....	14

内容声明：

本文由应届生求职网 YingJieSheng.COM (<http://www.yingjiesheng.com>) 收集、整理、编辑，内容来自于相关企业官方网站及论坛热心同学贡献，内容属于我们广大的求职同学，欢迎大家与同学好友分享，让更多同学得益，此为编写这套应届生大礼包 2023 的本义。

祝所有同学都能顺利找到合适的工作！

第一章 美国银行简介

1.1 美国银行概况介绍

At Bank of America, we are guided by a common purpose to help make financial lives better through the power of every connection.

We've transformed Bank of America into a simpler, more efficient company that combines two crucial areas: growing the economy while creating tangible value for our business, our clients and the communities we serve. We're helping create jobs, develop communities, foster economic mobility and address society's biggest challenges around the world.

We serve three groups of customers — people, companies and institutional investors. In the U.S. we serve all three customer groups, and outside the U.S. we serve larger companies and institutional investors.

As we look across our businesses and the clients they serve, we have a leading set of capabilities in every area where we operate. That is the power of this company; that is the strength of the model and the balance we are striking to ensure we are doing all we can for our customers and clients, while optimizing our balance sheet to perform efficiently with the post-crisis regulations.

如果你想了解更多美国银行的概况，你可以访问美国银行官方网站：

<https://www.bankofamerica.com/>

第二章 美国银行笔试资料

2.1 2021 HireVue – Coding Challenge

本文原发于应届生 BBS，发布时间：2020 年 10 月 06 日

地址：<https://bbs.yingjiesheng.com/thread-2288214-1-1.html>

2021 BAML HK S&T 的 HireVue

不知道有沒有人發過 coding challenge 的題目了

截圖給大家感受一下

值得注意的是

即使 coding challenge 沒有解答出來

最後還是得解釋你的 **rationale** 或 **alternative!!!**

本以為交出去就沒事了沒想到...

Anyways good luck to everyone!

[Screen Shot 2020-10-06 at 1.45.46 PM.png](#) (154.42 KB, 下载次数: 30)

Coding challenge 2-2

[Screen Shot 2020-10-06 at 2.09.55 PM.png](#) (121.2 KB, 下载次数: 45)

Coding challenge 2-1

[Screen Shot 2020-10-06 at 2.09.51 PM.png](#) (167.99 KB, 下载次数: 34)

Coding challenge 1

(访问链接可直接下载附件)

第三章 美国银行面试资料

3.1 迟来的 GCM FT Hirevue

本文原发于应届生 BBS，发布时间：2021 年 11 月 08 日

地址：<https://bbs.yingjiesheng.com/thread-2335959-1-1.html>

发现这个职位已经有点晚了，但还开着就申请了，因为期中考试拖着没做。。看论坛上也没有 GCM 相关的帖子，我发一下攒攒人品吧。30s 准备，3min 说，我都说了 2min 多一点

1. Introduce yourself and where you'd like to work with us.
2. 讲一个 achievement，展现自己的 willingness and go beyond what is required.
3. A major event that has a impact on markets and role you apply for （这个请好好准备，应该不是可以现编的）
4. 讲一个 how you quickly learn a new thing to perform 的事情
5. 讲一个如何 make a difficult decision quickly 的事情

论坛里有没有小伙伴懂这个职位啊，感觉就是国内券商的承销，但又好像工作内容多了一些。

更新：

每個題目都超長，第五題應該是 Describe a time you need to make a difficult dedication on a very short time with limited of data, how do you find the data and do you solve it

3.2 2021 IBD summer intern – London VI 新题

本文原发于应届生 BBS，发布时间：2020 年 09 月 20 日

地址：<https://bbs.yingjiesheng.com/thread-2285106-1-1.html>

太倒霉了碰到了没见过的新题

The firm is focused on continually learning, even when you are no longer in the classroom. Explain a time where you developed a skillset or subject outside the class room that was not a requirement.

- what was the skillset or subject?
- why did you choose this skillset or subject?
- what resources did you leverage to develop further?
- how has this developed skillset impacted you today?

其他都是旧题

祝大家申请顺利！

3.3 2021Global Corporate Banking Summer Analyst Program HK

本文原发于应届生 BBS，发布时间：2020 年 09 月 17 日

地址：<https://bbs.yingjiesheng.com/thread-2284317-1-1.html>

VI 题目

1. self introduction and why BAML
2. Key Accomplishments that best illustrates initiative and willingness to push beyond what is required:
3. Describe a time when you were working on a project where you were the subject matter expert on a specific topic.
4. Tell me about a time you have had to juggle, multiple high-pressure tasks. What strategies did you employ to successfully complete all, and what did you learn from this?
5. 第 5 题我忘记了

但是全部题目之前 2020 跟 2019 年项目面经里面都有。

3.4 BAML VI 题目整理

本文原发于应届生 BBS，发布时间：2020 年 02 月 12 日

地址：<https://bbs.yingjiesheng.com/thread-2254004-1-1.html>

嗨，刚刚交了简历马上收到 Global Research HK 寄来的 VI，在这边准备的时候就顺手把 VI 和一些 Phone Interview 的题目整理一下。另外希望如果有也在准备 VI 或面试的同学可以加微信一起准备：)

Video Interview Questions:

1. Self Introduction and Why BAML:
2. Key Accomplishments that best illustrates initiative and willingness to push beyond what is required:
3. Current Major Event, How would this impact the Market and Business Field You Applied For:
4. A situation which required you to make a difficult decision based upon little information or data. What approach did you take on this situation? How did that approach help you achieve your goals?
5. A situation which required you to quickly learn something:
6. Describe a time when you actively attempted to develop a strong relationship with a teammate, manager or customer/client:
7. A time when you worked with others to achieve a common objective:
8. A time that you have to persuade people to accept your point:
9. Tell me about a time you have had to juggle, multiple high-pressure tasks. What strategies did you employ to successfully complete all, and what did you learn from this?

10. Tell us about a time when you were given a project or task but did not receive clear instructions. How did you approach this situation?
11. Tell us about a time when you were given a project or task and you are the subject matter expertise to make sure everyone was able to understand what you were conveying. How did you approach this situation?
12. A true team player and lead a team to success:
13. Teams are often made up of people with perspectives and ideas different from yours. Tell us about a time when you worked on such a team? How did the differing perspectives lead to team success?
14. Tell me about a time when a project you were working went wrong. How did you resolve it?
15. Describe a recent situation which requires you to make a difficult decision. Describe the situation, the options you had, and your decision.
16. Technology Innovation - How do you keep up with these innovations and share us one thing you know recently. (recent stuff related to financial market)
17. Difference between Equity Research and Credit Research

Phone Interview Questions:

1. What experience do you have that makes you a good research analyst?
2. How do you keep yourself updated on the financial market? Tell me two financial issues that you have been following.
3. Have you ever worked in a team where the team was failing? How did you deal with it?
4. Have you ever worked in a team? What was the goal? What was the accomplishment? What was your role in the teamwork experience?
5. Have you ever given a presentation in front of a large number of people? How would you handle the presentation?
6. Have you ever dealt with conflicting numbers? If in your analysis there are conflicting numbers what would you do?

3.5 GCIB credit analyst 伦敦所 VI 题目

本文原发于应届生 BBS，发布时间：2019 年 10 月 02 日

地址：<https://bbs.yingjiesheng.com/thread-2219708-1-1.html>

刚刚面试了美林，video interview，把题目写出来造福一下大家：5 道题，30s 准备，3min 答题，以下都是大概，因为实际题目记不住了

1. tell us about yourself and why are you interested in this programme (我本来准备的是 why BoA，没想到问的是 why this program)
2. we have different business units cooperating in the world, tell us a time when you work in a team to achieve a goal.
3. tell us a situation when you face a complex situation, which requires lots thought and careful analysis.
4. 你写了一篇报告是给 stakeholder 的，你在 deadline 前半个小时才写完，你忽然发现你

拿来分析的原始数据有些是错的，你现在会怎么做，考虑什么 factors，为什么

5. discuss a event happening in the world and how this event affects the market and the role you apply.

结束的时候说，如果成功地通过了下一步，他们会联系我的，攒 rp 求过！

最后希望大家都能顺利拿到工作！

3.6 VI 面经 UK off-cycle internposition

本文原发于应届生 BBS，发布时间：2019 年 09 月 20 日

地址：<https://bbs.yingjiesheng.com/thread-2216732-1-1.html>

谢谢论坛朋友们的分享。

说一下我之前 VI 的题目，分享一下经验，希望大家多多交流~

Q1 常规题 自我介绍

Q2 Describe a time when you actively attempted to develop a strong relationship with a teammate, manager or customer/client

(specific actions, challenges & how to address)

Q3 a time when you worked with others to achieve a common objective

Q4 a time that you have to persuade people to accept your point of view or recommendation.

Q5 one major current event happening in the world right now. impacts on the market and the position you applied

其实和论坛朋友们分享的大同小异。明天还有一场，又上来挖一下面经，顺便回馈一下社会。希望大家一切顺利

3.7 VI - Singapore - Global Market Full Time Analyst

本文原发于应届生 BBS，发布时间：2019 年 08 月 27 日

地址：<https://bbs.yingjiesheng.com/thread-2213385-1-1.html>

大家好，刚刚做完 VI，分享一个我在以往 VI 没有看到的问题：Technology Innovation - how do you keep up with these innovation and share us one thing you know recently. (我认为什么都可以说，只要跟近期 Financial Market 有关的都可以，具体的问题不是很清楚，所以不是很想误导大家)

其他的 4 个问题和之前各位前辈分享的一样。

我这次 VI 是网申完直接就发了链接，所以应该是网申的一部分。（猜想不是那种 HR 看完简历再决定给我 VI 的那种，而是一次性甩出去，我觉得很有意思，这样可以多方面评估）祝大家好运！

3.8 GCB-BJ-First Round 面经

本文原发于应届生 BBS，发布时间：2019 年 12 月 17 日

地址: <https://bbs.yingjiesheng.com/thread-2249568-1-1.html>

Self Intro

Talk about one internship experience

Why not consulting

Why not high-tech

Why BAML

Your understanding of GCB

Massive discussion about working hours etc..

Q&A:

1. Hours of the job? (Comparable with IB)

2. Political risks (Exists but the pro side of the job is higher)

很惊讶一轮竟然就是两个 MD 面试 全程比较闲聊 后半段不断因为关注 hours 被 cha 一共面了 45 分钟 等凉了再来 update 帖子 23333

3.9 ST SH/HK summer internship VI questions

本文原发于应届生 BBS, 发布时间: 2019 年 10 月 12 日

地址: <https://bbs.yingjiesheng.com/thread-2222183-1-1.html>

ST SH1.自我介绍+why program

2_key accomplishment which best illustrates initiative

3.关于 technology 和 markets 的新闻

4.与组员有分歧时怎么处理

5_decision without information

ST HK

1.自我介绍+why program

2_key accomplishment which best illustrates initiative

3.关于 global markets 的新闻

4.a time when you are a real team player

5_decision without information

申请两个项目要做两个 VI!

3.10 BAML 2020 VI

本文原发于应届生 BBS, 发布时间: 2019 年 09 月 24 日

地址: <https://bbs.yingjiesheng.com/thread-2217778-1-1.html>

1. 自我介绍, why BAML

2. key accomplishment that best illustrates initiative and willingness to push beyond what is required

3. current major event, how would this impact the market and business field you applied for

4. A situation which required you to make a difficult decision based upon little information or data

5. A situation which required you to quickly learn something

攒人品攒人品 hhh

祝大家都可以拿到自己心仪的 offer!

3.11 Hirevue 面完了 发帖攒 rp

本文原发于应届生 BBS，发布时间：2019 年 09 月 17 日

地址：<https://bbs.yingjiesheng.com/thread-2216051-1-1.html>

基本上和其他人说的题目都一样，

问到了 multitask 如何处理

还问到了如何做 decision 的

还问到了成就

但就是前面三个题我每个只说了 y 一分多钟

后面两个题我特喵说了三分钟，， 还没说完。。

没问到我最最近发生世界大事这个题

希望过啊啊啊啊啊 也不想再陪跑了 心好累

3.12 HK CB Graduate 面经

本文原发于应届生 BBS，发布时间：2019 年 09 月 13 日

地址：<https://bbs.yingjiesheng.com/thread-2215587-1-1.html>

楼主来回馈论坛：

1. Introduce yourself and why BAML?

2. Which one of your key accomplishments best illustrates your personal initiative and willingness to push beyond what is required?

3. Tell us about a time when you were given a project or task but did not receive clear instructions. How did you approach this situation?

完成了三个礼拜没消息。突然间收到一封 Stay Connected 的 email。

估计是凉了

祝大家好运。

3.13 BAML hk HireVue

本文原发于应届生 BBS，发布时间：2019 年 09 月 11 日

地址：<https://bbs.yingjiesheng.com/thread-2215217-1-1.html>

昨天刚刚做完的 Hirevue 说的時候因为屏幕在右下角，所以很习惯一开始都看着右下角，后来才发现 所以才看镜头。。。大家一定要注意～希望大家都能拿到满意的 offer

前两个应该是所有职位都有的：

1. Introduce yourself and why interested in BOA.
2. Which one of your key accomplishments best illustrates your personal initiative and willingness to push beyond what is required?
3. How to deal with multi-task?
4. Tell us about a time that you were given a project or task and you are the expert. How did you approach this situation?
5. Describe a situation in which you were required to make an important decision, based upon little information or data. What approach did you take in this situation? How did that approach help you achieve your goal?

3. 14 BOA VI

本文原发于应届生 BBS，发布时间：2019 年 09 月 07 日

地址：<https://bbs.yingjiesheng.com/thread-2214767-1-1.html>

回馈论坛，今天刚录完 VI，感觉问题都是论坛里提到过的，以下是楼主碰到的问题：

- 1.Introduce yourself and why interested in BOA
 - 2.A time you take initiative and push your job over requirement
 - 3.a true team player and lead team to success
 - 4_Team of people with different perspectives
 - 5.In a situation, you have little or no information or data, how you deal with this situation
- 30 秒准备，三分钟录视频，不过不知道为什么只能录一次，论坛里之前都说有两次机会。。。

3. 15 video interview 面经

本文原发于应届生 BBS，发布时间：2019 年 09 月 06 日

地址：<https://bbs.yingjiesheng.com/thread-2214687-1-1.html>

我申请的是 cash management SH 的，5 个问题，基本和之前大家分享的差不多

第一个介绍自己和为什么要加入他们

第二个 描述获得的最大的成就

第三个是最近发生的事件，对世界经济和申请的这个工作带来的影响

第四个是你有什么经历让你快速学会了一个新的技能，这个过程中你收获了什么

第五个是最近做的大的决定，整个决定的过程和结果

攒人品 希望能过啊

3.16 2020 Shanghai FSO VI 面经

本文原发于应届生 BBS，发布时间：2019 年 09 月 02 日

地址：<https://bbs.yingjiesheng.com/thread-2214127-1-1.html>

想起来了补记一个久远的 VI……

5 个问题，3 分钟一个，准备半分钟。跟去年 FSO 的面经大同小异，主要是讲故事。

1. Introduce yourself and why interested in BOA.
2. Which one of your key accomplishments best illustrates your personal initiative and willingness to push beyond what is required?
3. Teams are often made up of people with perspectives and ideas different from your own. Tell us about a time when you worked on such a team? How did the differing perspectives lead to team success?
4. Tell us about a time that you were given a project or task, but did not receive clear instructions. How did you approach this situation?
5. Tell me about a time when a project you were working went wrong. How did you resolve it?

3.17 Video Interview 2020 5 个问题，每个两分钟，只能练一次

本文原发于应届生 BBS，发布时间：2019 年 09 月 01 日

地址：<https://bbs.yingjiesheng.com/thread-2213976-1-1.html>

BAML-IBD Video Interview: 1. to start, we would like to learn more about you. Can you tell me about yourself and why you are interested in working with us?

2. which one of your key accomplishments best illustrated your personal initiative and willingness to push beyond what is required?

1. Describe a time when you were working on a project where you were the subject matter expert on a specific topic. What was the goal of the project and how did you use your subject matter expertise to make sure everyone was able to understand what you were conveying?

4. tell me about a time where you have had to juggle, multiple high-pressure tasks. What strategies did you employ to successfully complete all, and what did you learn from this?

5. think about a recent situation which required you to make a difficult decision. Describe the situation, the options you had, and your decision.

3.18 2020 美银美林视频面试问题

本文原发于应届生 BBS，发布时间：2019 年 08 月 28 日

地址：<https://bbs.yingjiesheng.com/thread-2213586-1-1.html>

攒人品。最恨 VIDEO INTERVIEW。比笔试看起来简单，实则更难。

5 个问题，依然用的 hirevue。

1. self-introduction and why interested working with us?

2_key accomplishments that best illustrate your initiative and willingness to push beyond what's required

3.最近关注的事件

4. make an quick decision to solve a problem

5.描述你做过的项目，你的角色是什么，你的任务，采取了什么行动

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